

# Selcom Tanzania Vacancy 2026 – Business Development Officer

## Introduction

If you are passionate about sales, digital financial services, and business growth, **Selcom Tanzania** has announced exciting opportunities for the position of **Business Development Officer** in 2026. The company is looking for dynamic and results-driven professionals to support business expansion and merchant solutions across multiple regions in Tanzania.

Moreover, this opportunity is ideal for candidates interested in fintech, mobile money services, and digital payment solutions.

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## Why Work with Selcom Tanzania

Working with **Selcom Tanzania** provides exposure to Tanzania's rapidly growing digital payments and financial technology industry. Additionally, employees benefit from:

- Professional growth opportunities
- Experience in fintech and merchant acquiring services
- Exposure to digital financial solutions
- Collaborative and innovative work environment
- Career development in a technology-driven company

Furthermore, Selcom continues to play a major role in advancing digital payment systems and financial inclusion in Tanzania.

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## About Selcom Tanzania

**Selcom Tanzania** is one of the leading fintech and digital payment solution providers in Tanzania. The company offers services in mobile payments, merchant acquiring, agency banking, and electronic transaction solutions.

Through innovation and technology, Selcom supports businesses and consumers by providing secure and convenient payment systems across the country.

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## Position Available

### Business Development Officer

The successful candidates will support business growth initiatives, merchant acquisition, and customer relationship management in their assigned regions.

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## Key Requirements

Applicants should possess:

- Good understanding of Mobile Money and Merchant Acquiring
- Strong communication and deal-closing skills
- Excellent problem-solving abilities with a go-getter attitude
- Digital proficiency and strong technology skills
- Minimum of 1 year experience in Sales and Marketing

## Preferred Industry Experience

Experience in the following sectors is an added advantage:

- Banking
  - Fintech
  - Telecommunications
  - FMCG
  - Financial Services
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## Job Locations

The vacancies are available in the following locations:

- Dar es Salaam
  - Zanzibar
  - Mwanza
  - Moshi
  - Mbeya
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## Who Can Apply

This opportunity is suitable for candidates who:

- Have sales and business development experience
- Are passionate about financial technology and digital services
- Possess strong interpersonal and negotiation skills
- Can work independently and achieve targets
- Have customer-focused and problem-solving abilities

Additionally, candidates with experience in merchant services and digital payments are highly encouraged to apply.

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## How to Apply

Interested candidates should submit:

- Updated CV
- Application letter

Applications should be sent via email to:

Email

Subject

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[careers@selcom.net](mailto:careers@selcom.net)

## Application Deadline

The deadline for applications is **17 May 2026**.

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## Final Thought

The **Selcom Tanzania Business Development Officer Vacancy 2026** offers a valuable opportunity for professionals seeking career growth in the fintech and digital payments sector. Moreover, the role allows candidates to gain practical experience in one of Tanzania's leading financial technology companies.

Therefore, interested and qualified applicants are encouraged to submit their applications before the deadline.